

Senior Account Manager – Sales

Responsibilities

- ▶ Fully Responsible for managing sales activities to achieve forecasted sales according to MetaRAM business objectives and sales plan
- ▶ Manage MetaRAM's Tier 1 server and workstation OEM customers
- ▶ Includes pre-sales activities towards design wins, and post-sales account management
- ▶ Three way coordination of OEM, ODM and MetaRAM activities

Minimum Requirements

- ▶ 5-10 years of related sales experience in the semiconductor industry
- ▶ Tier 1 PC OEM account management experience
- ▶ Strong customer service and support skills
- ▶ BSEE or related degree
- ▶ Preferred locations:
 - Houston, TX
 - Austin, TX
 - Raleigh, NC